

GIKI Zero

[Name of Student]

[name of institute]



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Introduction

Modern time is supporting the business environment in quite an effective manner.

Several aspects are gaining people interest in leading to new methods of engaging customers.

Such a platform develops interactive measures with the people who are part of society (Nabieva, 2021). In this regard, digital marketing is considered one of the most important and basic aspects of the modern period. This is because it contains great demand and involvement of people willing to participate daily.

Their interaction and smart actions are leading to impact their overall scenario.

Besides that, website management is not becoming one of the major discussion topics. The advanced websites, along with various accessibility options, are leading to impact the

overall scenario positively. Similarly, in this regard, GIKI Zero is one of those smart strategies supporting people with the advanced website option. This website is directly hitting various people to make them aware of their contribution to environmental measures. All of such information has a great impact on the life of individuals as well as their working environment (Christina, Fenni and Roselina, 2019). This website supports individuals with the interactive aspect to consider their contribution in generating a carbon footprint. As a result, it is expected that such a website has a great influential aspect. Such aspects will notify the individuals about their contribution to the environment (Thompson et al., 2018). The aspect of digital marketing in this regard is trying to support the action plan of the GIKI Zero website. This needed special

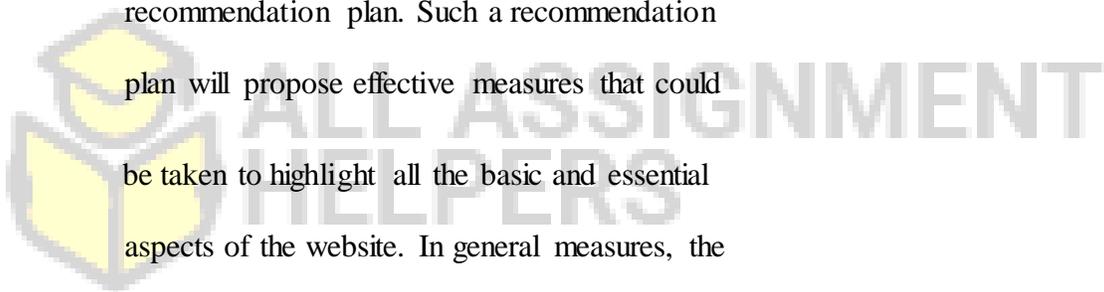
The marketing campaign focuses on developing the campaign plan that will highlight all the major actions that are expected to be taken in this regard. Apart from this, there will be clear indicators and KPIs to evaluate the performance.

The report also aims to highlight all the

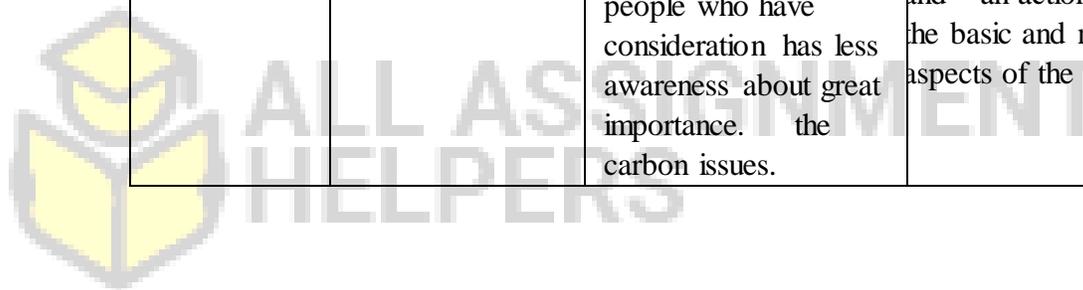
communication plan and strategy that is essential to consider in this regard. Moreover, there is a

Smart Goals	Objectives	Importance	How to measure (KPIs)
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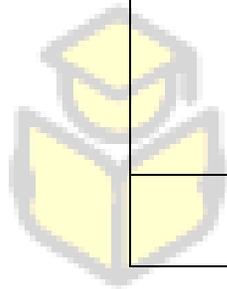
great aspect of the budget distribution that targets the final measures and the testing plan that is needed to consider in terms of effective use of the website. Therefore, based on all these aspects, the report will have a general possible and appropriate conclusion along with a recommendation plan. Such a recommendation plan will propose effective measures that could be taken to highlight all the basic and essential aspects of the website. In general measures, the report highlights every aspect of the digital marketing campaign that will be applied in the case of the GIKI Zero website to engage the final customer and make good outcomes in this regard.



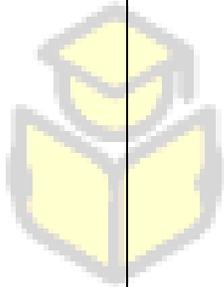
<p>Specific Measureable</p>	<p>To manage all the To reach to the specific targeted resources and audcapital for the ence purpose of sustainability.</p>	<p>This objResources and ctive has great (ller et al., 2018). This sfundings are limited to Therefore, there is aapply in this regard need for the (Girchenko consideration of the and proper target. In the current situation, the Ovsiannikova, 2016). major target is the therefore, proper older people who have consideration has less awareness about great importance. the carbon issues.</p>	<p>The most essential KPI in this These goals could be easily regard s the number of older peoplemeasured by completing all the bvisiting the wspect resource and funds activities. bsite every day. Although several people will be an In this regard, there is a need for active user in this regard the major the evaluation of the activities that achievement will get the measure are going to be conducted ins such through the evaluation of the ratio of a older people who are visiting the website with positive intentions and an actionmanner to complete the basic and n plan. essential aspects of the working.</p>
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Achievable	To spared awareness to the	People, mostly older peo	The major KPI in this regard is the number of people visiting the website and accepting the change. In this manner, there will be a specific number of people aiming to be active visitors to the website. Such numbers include 100,000 signups in which 80% of signups regularly engage with the Giki Zero website resulting in an average impact score reducing month on month to the end of 12 months and beyond.
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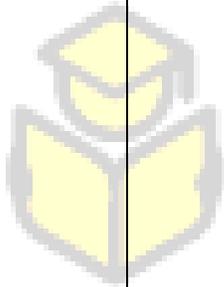


ALL ASSIGNMENT
HELPERS



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Relevant	Improving the experience of the customer and people who are visiting the website	The website will have different visitors with particular needs (Miller et al., 2018). Therefore, in terms of addressing the maximum number of people, there is a need for consideration of their needs and	The measuring aspect in this regard is the feedback system of the customers and visitors. Every person is allowed to bring their feedback on the board for the improvement measures. In this regard, the number of addressed feedback will indicate the achievement of this target in the most effective manner. This will bring people satisfaction and improvement opportunities for the website and campaign.
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Time-Bound	To consider the change in environment through this measure in upcoming year.	Sustainability achievement target within specific time allow individuals to align their strategies.	The major KPIs in this regard is based on the consideration of the activities conducted. This included measurement of the environmental changes that happened due to the website's publication and other applied strategies. The change management in this regard will be the major highlight of the achievement of the goals.
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Distribution of the marketing budget over the period of campaign.



Development													
Management of communication		£50,000					Encourage continue Actions to engage people on website.					Giki scores increasing. Therefore, one can easily get to know what is major issues in this regard.	
Facebook interaction to users advertisement		£30,000					Promote conversation with users and target audience					The audience response on the website	
Emailing to the Website traffic targeted audience gaining		£20,000					To directly engage them and invite to website					Number of people emailed and their responses	
Paid promotions on People feedback Instagram system		£70,000					Generate awareness to the people					Shares, comments, conversations around Giki Zero and climate action; Sentiment	
Paid search advertisement		£60,000					Promote people to get register					Number of Registrations on the website	
Changing in the website measures													
Development and engagement of people							To keep them entertain and informative about the issue					People responses and their interaction through number of clicks.	
Controlling Facebook advertisement and		£50,000					To motivate general public and provide awareness					Number of likes, comments and shares	
Monitoring Website traffic gaining		£60,000					To increase chances of successful actions					Number of clicks and people at a time on website	
Technical aspects measurement													
People feedback system		£20,000					To address people need and their issues					Their reposes and number of feedback forms	
Miscellaneous Changing in the website measures activities		£60,000					To work on according to feedback					Increased number of registrations	
Activity		Budgets					Purpose					KPIs	

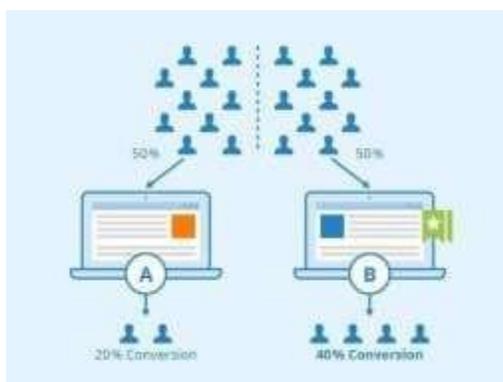
Test and learn plan

Controlling and Monitoring	£20,000	To lead all the operations in smooth manner	Controlling on website, number of issues resolved
Technical aspects measurement	£20,000	To avoid any king od uncertainty	Number of incidents occurred during the website activity.
Miscellaneous activities	£5,000	Chances of unexpected issues and measures	Smooth working environment

A/b testing

Many aspects could be used to evaluate the success of testing. In such a manner, there is a (Fernand, 2020). Such postings and webpage content determine which of them are performing better and attractive to the public.

brief comparison of the two different versions and posting of web pages against each other



In terms of reaching the outcomes, the A/B test will be done using different postings on

the website pages. For saints, on one page, the post will engage older people and mention their contribution to the development of the carbon footprint. In this regard, all the people will get addressed with the content to read about their actions. Such posts will enhance their understanding of their actions leading to developing carbon issues in the environment. This could be an interactive aspect for the people to consider their role in the negative measure of the environment (Setyawan and Gamayuni, 2020).

Moreover, the next post on the website will be related to the measures and steps that need to be taken to solve the major issues of the carbon footprint. The major focus of this post will be related to the awareness plan and mitigation steps that should be taken to resolve the major issues with aspect to carbon footprint and related matters. This is having a great impact on the environment concerning the actions that were taken.

In such a manner, both the website's content will be based on different content and

measures as one is mainly highlighting the issues that include people contribution. In contrast, the next post in this regard is directly targeting the solution and steps to be taken in this regard (Cal and olive, 2021). The interactive results will highlight the public attention towards the major option public select. The public's response with relation to both different posts will indicate their interest.

In such a way, A/B testing procedures will be applied in website testing.

There is another aspect of the A/B testing that will be used in this regard. For instance, a similar strategy will get used to emailing the client to the client. At first, some clients will be provided with the subject line "Want to know how much you contribute to the carbon footprint to the environment". The other tagline will indicate, "Want to know how you can contribute to saving the environment". The reason behind sending such

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Velimirović, D., Velimirović, M. and Stanković, R., 2019. Role and importance of key performance indicators measurement. *Serbian Journal of Management, 6(1), pp.63-72.*

Appendix



GIKI Zero

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Their interaction and smart actions are leading to impact their overall scenario.

Besides that, website management is not becoming one of the major discussion topics. The advanced websites, along with various accessibility options, are leading to impact the overall scenario positively. Similarly, in this regard, GIKI Zero is one of those smart strategies supporting people with the advanced website option. This website is directly hitting various people to make them aware of their contribution to environmental measures. All of such information has a great impact on the life of individuals as well as their working environment (Christina, Fenni and Roselina, 2019). This website supports individuals with the interactive aspect to consider their contribution in generating a carbon footprint. As a result, it is expected that such a website has a great influential aspect. Such aspects will notify the individuals about their contribution to the environment (Thompson et al., 2018). The aspect of digital marketing in this regard is trying to support the action plan of the GIKI Zero website. This needed special

The marketing campaign focuses on developing the campaign plan that will highlight all the major actions that are expected to be taken in this regard. Apart from this, there will be clear indicators and KPIs to evaluate the performance. The report also aims to highlight all the communication plan and strategy that is essential to consider in this regard. Moreover, there is a great aspect of the budget distribution that targets the final measures and the testing plan that is needed to consider in terms of effective use of the website. Therefore, based on all these aspects, the report will have a general possible and appropriate conclusion along with a recommendation plan. Such a recommendation plan will propose effective measures that could

Smart Goals

Objectives

Importance

How to measure (KPIs)

be taken to highlight all the basic and essential aspects of the website. In general measures, the report highlights every aspect of the digital marketing campaign that will be applied in the case of the GIKI Zero website to engage the final customer and make good outcomes in this regard.



Specific - Measureable - To manage all the To reach to the specific targeted resources and audcapital for the ence

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Budget distribution

Months Apr May Jun Jul Aug Sep Oct Nov
Dec Jan Feb Mar

Activities

Website communication

Interaction to users

Emailing to the targeted audience

Paid promotions on

Instagram

Paid search advertisement



A great amount has been managed to achieve the final result (Velimirović, Velimirović and Stanković, 2019). Such amount in this regard is concluded to 500,000 pounds that could be used. Following are some of the major actions that could be taken in this regard to resolve the budgetary aspects.

Distribution of the marketing budget over the period of campaign.

Development an engagement of people

Facebook advertisement

Website traffic gaining

People feedback system

Changing in the website measures

Controlling and

Monitoring

Technical aspects measurement

Miscellaneous

activities



Activity

Budgets

Purpose

KPIs

Website communication £50,000 Encourage continue Actions
to engage people on website. Giki scores increasing. Therefore, one can
easily get to know what is major issues in this regard.

Interaction to users £30,000 Promote conversation with users and
target audience The audience response on the website

Emailing to the targeted audience £20,000 To directly engage
them and invite to website Number of people emailed and their
responses

Paid promotions on

Instagram £70,000 Generate awareness to the people Shares, comments, conversations around Giki Zero and climate action; Sentiment

Paid search advertisement £60,000 Promote people to get register Number of Registrations on the website

Development an engagement of people To keep them entertain and informative about the

issue People responses and their interaction through number of clicks.

Facebook advertisement

£50,000 To motivate general public and provide awareness Number of likes, comments and shares

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Test and learn plan

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